

Why Should Anyone Have to Pay Huge Amounts for Trauma Care When the Doctor Has No Documented Lesion?

By Jeffrey A Cronk, DC, CICE Director of Education—Spinal Kinetics

The patient just had another automobile apply a force to them that caused them to receive a spinal injury. An “injury mechanism” is actually just the individual mechanical force that disrupts tissue in a human body. Fires, falls, knives, bullets, fists, cars, chemicals, electricity, sports, repetitive work, lifting are all “mechanisms” that can overwhelm and damage human tissues in a very specific and identifiable abnormal tissue pattern called a lesion!

Think about it a burn disorganizes tissue in a very specific pattern (lesion). It reddens, blisters and destroys tissue in a very indefinable pattern that we all have seen, many have experienced. As a healthcare provider you can determine the severity of the burn (injury) by evaluating and documenting the location and the severity of the lesion it leaves behind!

When the patient’s spine is injured, the provider ought to know the “injury mechanism”, know the lesions that are consistently left behind with that mechanism; know how to “work up” and document their severity? Once the damage is determined; you then have to know the best way to clinically treat it!

If you take on an acute spinal injury patient and do not understand the above, both you and the patient are at risk, the patients with poor, delayed or worsened results and you with potential malpractice.

Today it is too well documented that spinal injuries are perhaps the some of the most devastating injuries to the human body, not because you die immediately from them, quite the contrary you die rather slowly, very slowly over time with the loss of enjoyment of life triggered by the pain, impairment and even at times the disability of the actual lesion!

The goal of the patient, the goals of the insurer and the goals of the doctor are actually quite aligned, because they are actually the same. Identify and document the injury lesion, give the insurer good documentation that the care is reasonable and then fix it as fast and as effectively as you can! What actually can come out the other end is a patient who no longer has physical signs or discomfort from the actual trauma. They are able to live and work with no reduced function, no visible impairment, and they had no problem with the complete resolution of the medical legal side to all parties satisfaction.

It is no longer acceptable for providers to treat these patients without fully understanding injury mechanisms and the lesions they leave behind.

There is not one physical injury that does not leave a physical lesion (tissue damage) behind, not one! As a matter of fact in trauma care, why should any insurer, have to pay for extensive care when there is no documented lesion, no documented location or lesion severity!

When you take your collision center to be repaired, the technicians have to document the exact damage that needs to be repaired. They have to document the location and the severity of the damage. Think about this, they cannot simply say diagnosis, “auto collision”, here are ten risk factors that shows that the car was at high risk for serious damage which supports the reason why you are getting and should pay for these very high repair bills. Here is documentation on how we monitored improvements to the car as a result of the damage that we have not documented. This process of documenting improvements is called outcome assessments!

These collision centers could never do this and expect to get paid, yet this is what many providers are doing every day.

Why should any insurer have to pay for large treatment costs and huge settlements to patients whose doctors have not identified and documented the injury lesion itself!

Think about it, would you want to pay for damages when the damages were never really documented, we don't think so. We do not think that every patient is damaged the same and we do not believe every patient should be treated the same. There is no one size fits all here!

We know that too many providers today are treating patients on long term care plans with little or no documented lesions that are consistent with the “injury mechanism”.

At Spinal Kinetics we recognize that perhaps the largest problem in the Spinal Care Industry, which has resulted in more suffering; is the lack of a simple Spinal Soft-Tissue Examination Procedure that can assist the provider in determining the location and the severity of the spinal lesion. One test, indentifying the severity and location of the condition, that drives the logical utilization of all care paths, drives the logical utilization of higher level diagnostics, the results of which can be understood by all providers.

That is what our company is really all about.

For more information simply call us at Spinal Kinetics West at 715-833-8533, or our home office in Union New Jersey at 877-508-9729. Visit us at www.spinal-kinetics.com



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